

Hello Mr. Jesse,

I'm following up on a phone call I received from Mr. Floyd asking about the rental planes that we have. We have 2 aircrafts, N285JS and N289JS that we use for flight training, airtours and rentals.

When I took over this FBO we had one CFI/Airtour pilot with two planes and two students. That CFI quit and I hired a new one and he didn't stay long with us due to getting a job with the airlines. I hired a new CFI to run the flight school/airtours and he came aboard with the goal of growing the school and airtour business. Within 1 year of him coming on board we had 2 CFIs and 4 tour pilots with 4 students learning to fly. The following year we hired 1 more CFI, 2 more airtour pilots with 6-8 students going and 3 completed their PPL check ride. As of Jan 2022 we have 5 CFIs, 7 tour pilots with 13 students training and flying around 150 - 200 hours a month. With us being a PART 91 we have to do a lot of CFI /Airtour pilot training and aircraft maintenance. Each aircraft has to be serviced every 100 hours and for airtour operations we have to do an LOA with FAA.

With that being said, Mr. Floyd reached out to me in regards to someone emailing him about not being able to rent a plane from us due to the planes always being booked or down for service. We are currently down one plane right now, it was landed hard by a flight student and when it went in for its 100hr it was discovered that it had damage to the fire wall and engine mount. The engine mount has to be sent off and inspected, that typically takes around 2 weeks but with everything going on in the country shops are running 30 to 60 days behind. I have been in touch weekly with the repair shop and we should have the plane back up and running the 2<sup>nd</sup> week of July.

We have bought a 2019 C-172SP for Flight training and Airtours but we have to redo the LOA with FAA due to the fact that the one we have is only good for N289JS. So we are waiting on FAA for that. We have also ordered 5 brand new 2023 Cessna 172s, they will start delivering them to us around February. We are growing the flight school into a very successful program with 15 to 20 people that we rent to. These planes are in use a substantial amount and therefore, they go down for maintenance more often. However, we fortunately have AV-Watch stationed on the field and don't have to take them to Mount Olive or Rocky Mount to be worked on anymore.

Thank You  
Chad Noble

Crystal Coast Aviation  
FBO Manager

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